

Alibaba.com verified Supplier



Assessment Report

Presented to

Jiangsu Zhongying Steel Rope Co., Ltd.

江苏中英钢绳有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner
Company Address	Miaoqiao Village, Xiaohai Town, Economy and Technical Developing Are, Chongchuan District, Nantong City, Jiangsu Province, China
City / Country:	Nantong/ China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	zysteelrope
Gold Supplier Company Name:	Jiangsu Zhongying Steel Rope Co., Ltd.
Contact Person:	Ms. Jianfang Zhang
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Fax Number:	N/A
Email:	manager@jspowerone.com
Website Address (URL):	http://zysteelrope.en.alibaba.com

Service Provided by Intertek

Report No.: 20862127_P+T





Alibaba.com verified Supplier
Assessment Report

Report No.: 20862127_P+T

Report Number:	20862127_P+T	Assessment Type	Production&Trade Assessment
Date of Assessment:	21/Aug./2020	Report Date:	21/Aug./2020
Assessor's Name:	Sam Hao	Validity Period:	22/Aug./2020 - 21/Aug./2021
Reviewed By:	Bengang Wang	Online Verification:	https://www.intertek.com.cn/ASVService/Home/IndexCN

Important Notes:

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Section 1: Company Overview

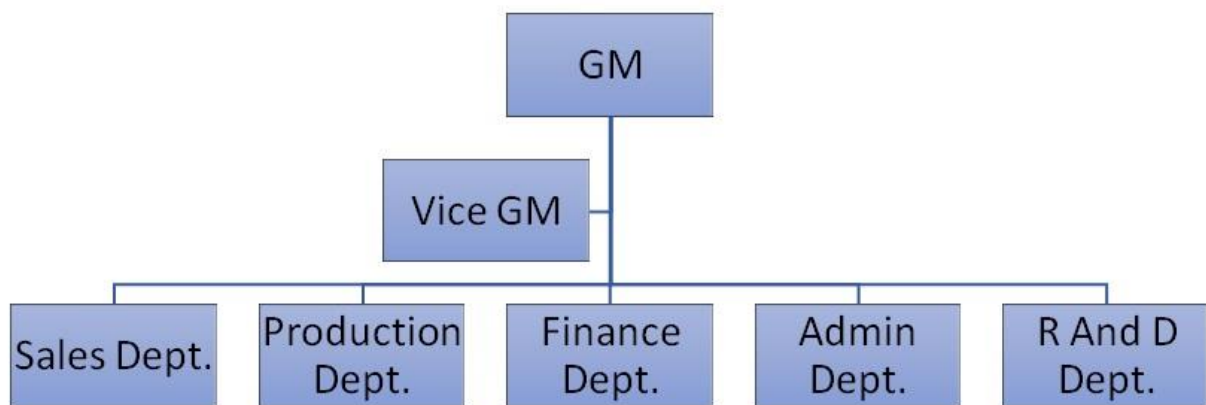
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	9132069176586831 1M
Year Established:	15/Sep./2004	Validity Period:	15/Sep./2004- 14/Sep./2024
Export Experience:	16 Years	Industry Experience:	25 Years
Registered Address:	Miaoqiao Village, Xiaohai Town, Economy and Technical Developing Are, Chongchuan District, Nantong City, Jiangsu Province, China		
Company Address:	Miaoqiao Village, Xiaohai Town, Economy and Technical Developing Are, Chongchuan District, Nantong City, Jiangsu Province, China		
Is It Listed Company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code:	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Market Supervision Administration Bureau of Nantong
Registered Capital:	RMB 10,000,000		
Corporate Representative:	Mr. Shuaizhong Zhu		
Industry:	Minerals & Metallurgy		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Steel Rope		
1.2 Company Building Information			
Certification Type:	<input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed		
Total Building Size:	<u>26680</u> m ²		
Number of Building(s) :	<u>3</u>		
Office Size:	<u>2700</u> m ²		



Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Sales Dept.	5	0	5
Production Dept.	70	0	70
Finance Dept.	3	0	3
Admin Dept.	4	0	4
R And D Dept.	1	0	1
Total Number:	85	0	85

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



Section 3: Current Export Situation

Current Export Situation							
There are <u>3</u> foreign trading employee(s) in the company.							
Working Experience	Headcount		Accepted Language	Listening & Speaking	Reading & Writing		
Over 30 Years	0		English	Yes	Yes		
21-30Years	0		N/A	N/A	N/A		
11-20 Years	1		N/A	N/A	N/A		
6-10 Years	2		N/A	N/A	N/A		
2-5 Years	0		N/A	N/A	N/A		
Less than 2 years	0		N/A	N/A	N/A		
Does the company have a valid export license?			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
Export License Registration No.:			02251763				
Total Revenue (Previous Year):			USD 32,000,000				
Total Export Revenue (Previous Year):			USD 10,700,000				
Estimated Export Revenue (Current Year):			USD 21,300,000				
Trade Agents Employed Overseas:			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
Nearest Port:			Shanghai Port				
Accepted Payment Terms			<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR				
Accepted Payment Type:			<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker				
Average lead time from product order confirmation to production delivery (products exiting the factory):							
Product Category			Num		Unit		
Steel Rope			25		Days		
Average Sampling Time							
Product Category			Lead Time				
Steel Rope			10 Days				
The Shortest Sampling Time							
Product Category			Shortest Lead Time				
Steel Rope			7 Days				



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
South America	Steel Rope	Confidential	5
Eastern Europe	Steel Rope	Confidential	5
Southeast Asia	Steel Rope	Confidential	20
Mid East	Steel Rope	Confidential	5
Eastern Asia	Steel Rope	Confidential	2
Northern Europe	Steel Rope	Confidential	2
South Asia	Steel Rope	Confidential	1
Domestic Market	Steel Rope	Confidential	60
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Steel Rope: 21,600 Tons				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Steel Rope	1,700 Tons Per Month	21,600 Tons		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Wire Drawing Machine	No Information	50	5	Acceptable
Stranding Machine	No Information	56	5	Acceptable
Mixed Rope Machine	No Information	8	5	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Computerized Tensile Testing Machine	No Information	2	5	Acceptable
Wire Torque Tester	EJJ-3C	1	5	Acceptable
Motorized Bending Tester	WJJ-6C	1	5	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
Item	Content	Observations /Comments		
5.6	If the factory has testing capability(including qualified staff, equipment and method or certified by any organization & amp; 3rd parties & amp; client)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.7	Subcontractors Type	<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other		
5.8	Equipment Number	120		
5.9	Production Line Number	100		



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5.10	Work Instruction	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.11	Clear Production Process	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.12	Production Management System	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.13	Production Control Capability	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.2 Quality Control Management				
Item	Content	Observations /Comments		
6.2.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.2.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.2.3	Who does the QC/QA Manager /Supervisor report to?	Vice GM		
6.2.4	How many QA/QC inspectors in total?	4		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	8	62	4	
6.2.5 Average Guarantee Time				
Product Category		Num	Unit	
Steel Rope		10	Years	
6.2.6 The Longest Guarantee Time				
Product Category		Num	Unit	
Steel Rope		10	Years	
6.2.7	Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3 Supplier Management				
Item	Content	Observations /Comments		




6.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input checked="" type="checkbox"/> No
6.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input checked="" type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

6.4 After Sales Service

Item	Content	Observations /Comments
6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input checked="" type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.4.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input checked="" type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No



6.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No	
6.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.5 Overseas After Sales Service			
6.5.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.5.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input type="checkbox"/> Other	
6.5.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.5.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input type="checkbox"/> Other	
Quality Management Process		Description	Photo
		N/A	N/A
Received the second-party or the third-party inspection records (inspection report)		Description	Photo
		Test Report	

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is <u>1</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	1		11-20 Years	0
Junior College	0		6-10 Years	1
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent		The Patent Type	Available Date
N/A	N/A		N/A	N/A
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
N/A	N/A	N/A	N/A	N/A
The Average Time For New Products Launched				
Product Category		Num		Unit
Steel Rope		180		Days
The Shortest Time For A New Item Launched				
Product Category		Num		Unit
Steel Rope		120		Days
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
If yes, please list all key equipment used:	N/A			
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			



If yes, please list the main software used:	Auto CAD	
Please list all certifications and/or qualifications of the R & D department:	N/A	
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No	
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No	
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No	
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No	
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
What level of design services are provided?	<input checked="" type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product	
New Products Launched quantity for each year		
Product Category	Num	Unit
Steel Rope	3	Style
8.2 R&D Real Case Description		
Customer's Name	Confidential	
Customer's Location	Confidential	










Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
8.3 Design Process		
Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential
8.4 Design Devices		
Device 1	Device 2	Device 3
Confidential	Confidential	Confidential



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand the overseas market.	2 Year

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Wire Drawing Process		Wire Drawing Process		Stranding
4		5		6	
	Mixed Rope		Mixed Rope		Mixed Rope
7		8	N/A	9	N/A
	Finished Product		N/A		N/A



Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



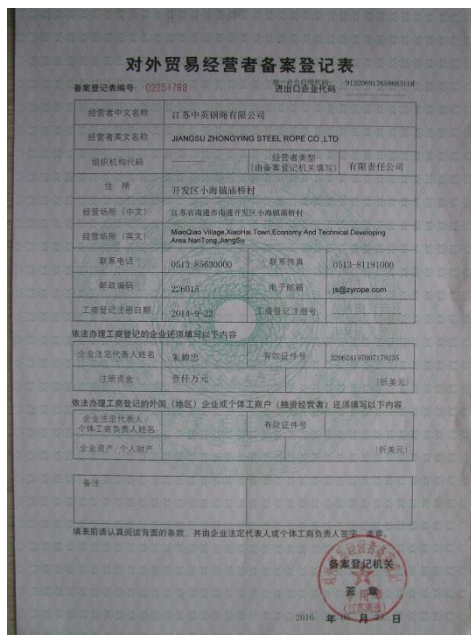
Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Import And Export Registration



Patent Photos	
Certification & Photos -- Patent	Certification & Photos -- N/A
	<p>N/A</p>
Product Certification Photos	
Certification & Photos -- N/A	Certification & Photos -- N/A
<p>N/A</p>	<p>N/A</p>
Quality Management System Certification Photos	
Certification & Photos -- N/A	Certification & Photos -- N/A
<p>N/A</p>	<p>N/A</p>
Trademark Photos	
Certification & Photos -- N/A	Certification & Photos -- N/A
<p>N/A</p>	<p>N/A</p>



Section 12: Company and Product Samples

Company and Product Samples	
Company Gate	Office Building
	
Office	Workshop
	
Product Sample- Steel Rope	Product Sample-Steel Rope
	



Section 13: Competitive Advantages

13.1 Product Group Capacity			
13.1.1 Products Sold (Within 12 Months)			
Products Name	Quantity	Revenue (USD)	
Steel Rope	20,000 Tons	Confidential	
13.1.2 Suppliers Cooperated With (Within 12 Months)			
No. of cooperation suppliers (total)	10		
No. of suppliers (which cooperated over 2 times)	10		
No. of provinces which cooperation suppliers belong to	1		
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, these projects include	According to client's requirement		
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No		
If yes, please describe it	According to client's requirement		
13.1.3 Real Case Description:			
Customer Name	Confidential		
Customer Country	Confidential		
Customer Region	Confidential		
Products Category	Confidential		
Order Value (USD)	Confidential		
Order Processing Process	Confidential		
Customer's Feedback	Confidential		
13.2 Real Case for Lower MOQ & Lead Time			
Products Name	MOQ (Within 12 Months)	Lead Time	
Steel Rope	5 Tons	15 Days	
MOQ (In the last 12 months)	<input checked="" type="checkbox"/> 10 以下 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> 300 以上		
13.3 Real Case for Large Contract & Lead Time			
Products Name	Order (Within 12 Months)	Lead Time	
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Steel Rope	300 Tons	45 Days
13.4 After-sales service capacity		
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	

-- End of Report --